



2021

LODGE & OUTFITTER PROGRAM

**ECHO**

As defined by this program, Lodges and Outfitters are fishing operations that employ multiple active guides. This program is for Lodges and Outfitters who purchase multiple rods for the whole operation's use. Individual guides purchasing for themselves are to be directed to our Pro Portal system. A current, valid business license is required for us to process your first order.

## Overview

To help promote the Rajeff Sports brands (Echo, Airflo, and Air-Lock), approved fishing lodges and outfitters qualify for special discounts on all products. Lodges on the program are expected to predominantly use Echo, Airflo and Air-Lock products for their fishing operations. If your operation also sells retail as part of your business, your approval process will need to go through our fly shop approval process.

## Program Benefits

Lodge purchases are discounted at a flat 40% off retail for all products. This includes our standard warranty. There is an additional option of 50% off if you agree to have all warranty benefits waived for all products purchased at that discount. Please specify which you would prefer when placing your order. For warranty service, please go to <http://echoflyfishing.com/warranty> and go through our standard warranty process.

Spare rod tips are available for purchase for almost all currently produced rod models.

All products purchased on the Lodge Program are for Lodge guiding use only and ineligible for resale.

## Ordering

- Submit orders via email to [info@rajeffsports.com](mailto:info@rajeffsports.com) use our website to research and choose products.
- Shipping costs will be calculated after the order is received by us. We will invoice you for the order total after this shipping cost is assessed.
- Orders ship UPS ground by default. Please request if you'd like to have this shipped by another method.

## Payment

- We must have a valid Lodge credit card on file to charge when the order ships.
- If you wish to pay by check, your order will ship once the check is received.
- Orders shipping to Washington State will be charged local sales tax as required by law.

For catalogs, logos, line recommendation charts, etc. visit <http://dealers.rajeffsports.com/resources/>

